

Asahi Diamond Industrial Co., Ltd.

Summary of the Consolidated Financial Results for the Fiscal Year Ended March 31, 2023 [under Japanese GAAP]

- ① Financial Statements
- 1) Consolidated Balance Sheet

Millions of yen

| | FISCAL YEAR | | | | |
|--|-------------|----------|--|--|--|
| | 2022/3 | 2023/3 | | | |
| Cash and deposits | 14,771 | 16,375 | | | |
| Notes and accounts receivable - trade | 10,642 | 10,059 | | | |
| Securities | 776 | 13 | | | |
| Merchandise and finished goods | 2,847 | 3,169 | | | |
| Work in process | 1,611 | 1,427 | | | |
| Raw materials and supplies | 2,284 | 2,624 | | | |
| Other | 527 | 738 | | | |
| Allowance for doubtful accounts | (101) | (106) | | | |
| Current assets | 33,361 | 34,301 | | | |
| Buildings and structures | 27,913 | 27,293 | | | |
| Accumulated depreciation | (15,741) | (15,624) | | | |
| Buildings and structures, net | 12,171 | 11,668 | | | |
| Machinery, equipment and vehicles | 31,623 | 31,870 | | | |
| Accumulated depreciation | (25,918) | (26,402) | | | |
| Machinery, equipment and vehicles, net | 5,704 | 5,467 | | | |
| Land | 6,655 | 6,674 | | | |
| Construction in progress | 81 | 515 | | | |
| Other | 6,638 | 6,372 | | | |
| Accumulated depreciation | (5,816) | (5,636) | | | |
| Other, net | 821 | 736 | | | |
| Property, plant and equipment | 25,434 | 25,061 | | | |
| Intangible assets | 240 | 190 | | | |
| Investment securities | 10,715 | 12,861 | | | |
| Long-term loans receivable | _ | 4 | | | |
| Deferred tax assets | 1,839 | 1,095 | | | |
| Other | 1,158 | 1,138 | | | |
| Allowance for doubtful accounts | (507) | (477) | | | |
| Investments and other assets | 13,205 | 14,623 | | | |
| Non-current assets | 38,880 | 39,876 | | | |
| Assets | 72,241 | 74,177 | | | |

XNotes

- Numbers with "()" indicate negative numbers.
- · This report contains estimates and forecasts pertaining to the future plans and business results. Such statements are based on information available at the time of the report's production and include potential risks and uncertainties. Actual results may differ from estimates and forecasts contained herein.

| | FISCAL YEAR | | | | |
|---|-------------|--------|--|--|--|
| | 2022/3 | 2023/3 | | | |
| Notes and accounts payable - trade | 1,489 | 1,477 | | | |
| Short-term borrowings | 210 | 179 | | | |
| Income taxes payable | 532 | 503 | | | |
| Provision for bonuses | 914 | 910 | | | |
| Other | 1,934 | 2,183 | | | |
| Current liabilities | 5,081 | 5,255 | | | |
| Retirement benefit liability | 5,360 | 5,151 | | | |
| Deferred tax liabilities for land revaluation | 350 | 350 | | | |
| Asset retirement obligations | 59 | 61 | | | |
| Provision for business restructuring | 259 | 217 | | | |
| Provision for share awards | 116 | 125 | | | |
| Other | 144 | 132 | | | |
| Non-current liabilities | 6,290 | 6,039 | | | |
| Liabilities | 11,372 | 11,295 | | | |
| Share capital | 4,102 | 4,102 | | | |
| Capital surplus | 7,129 | 7,129 | | | |
| Retained earnings | 45,166 | 45,048 | | | |
| Treasury shares | (134) | (247) | | | |
| Shareholders' equity | 56,263 | 56,032 | | | |
| Valuation difference on available-for-sale securities | 2,541 | 3,645 | | | |
| Revaluation reserve for land | 196 | 196 | | | |
| Foreign currency translation adjustment | 292 | 1,283 | | | |
| Remeasurements of defined benefit plans | (2) | 15 | | | |
| Total accumulated other comprehensive income | 3,028 | 5,140 | | | |
| Non-controlling interests | 1,577 | 1,709 | | | |
| Net assets | 60,869 | 62,882 | | | |
| Liabilities and net assets | 72,241 | 74,177 | | | |

Consolidated Statement of Income and Consolidated Statement of Comprehensive Income Consolidated Statement of Income

| | FISCAL YEAR | |
|---|---------------|---------------|
| | 2021/4-2022/3 | 2022/4-2023/3 |
| Net sales | 37,161 | 39,320 |
| Cost of sales | 26,811 | 28,790 |
| Gross profit | 10,350 | 10,530 |
| Selling expenses | 4,819 | 5,208 |
| General and administrative expenses | 2,719 | 2,816 |
| Selling, general and administrative expenses | 7,539 | 8,024 |
| Operating profit | 2,811 | 2,506 |
| Interest income | 44 | 49 |
| Dividend income | 135 | 165 |
| Foreign exchange gains | 122 | 214 |
| Share of profit of entities accounted for using equity method | 359 | 250 |
| Subsidy income | 137 | 49 |
| Miscellaneous income | 57 | 67 |
| Non-operating income | 857 | 797 |
| Interest expenses | 4 | 20 |
| Miscellaneous losses | 13 | 7 |
| Non-operating expenses | 17 | 27 |
| Ordinary profit | 3,650 | 3,275 |
| Gain on sale of non-current assets | 64 | _ |
| Gain on sale of investment securities | 228 | 555 |
| Reversal of provision for business restructuring | 208 | _ |
| Refund of customs duty | 255 | _ |
| Extraordinary income | 757 | 555 |
| Profit before income taxes | 4,408 | 3,830 |
| Income taxes - current | 713 | 732 |
| Income taxes - deferred | 308 | 240 |
| Income taxes | 1,021 | 973 |
| Profit | 3,387 | 2,856 |
| Profit attributable to non-controlling interests | 98 | 91 |
| Profit attributable to owners of parent | 3,288 | 2,765 |

Consolidated Statement of Comprehensive Income

| | FISCAL YEAR | | | |
|---|---------------|---------------|--|--|
| | 2021/4-2022/3 | 2022/4-2023/3 | | |
| Profit | 3,387 | 2,856 | | |
| Other comprehensive income | | | | |
| Valuation difference on available-for-sale securities | (178) | 1,103 | | |
| Foreign currency translation adjustment | 904 | 613 | | |
| Remeasurements of defined benefit plans, net of tax | (124) | 48 | | |
| Share of other comprehensive income of entities accounted for using equity method | 198 | 441 | | |
| Other comprehensive income | 799 | 2,206 | | |
| Comprehensive income | 4,187 | 5,063 | | |
| (Comprehensive income attributable to) | | | | |
| Comprehensive income attributable to owners of parent | 4,115 | 5,060 | | |
| Comprehensive income attributable to non-controlling interests | 71 | 3 | | |

3) Consolidated Statement of Cash Flows

| | FISCAL YEAR | | |
|--|---------------|---------------|--|
| | 2021/4-2022/3 | 2022/4-2023/3 | |
| Cash flows from operating activities | | | |
| Profit before income taxes | 4,408 | 3,830 | |
| Depreciation | 2,961 | 2,882 | |
| Increase (decrease) in allowance for doubtful accounts | (26) | (48) | |
| Increase (decrease) in provision for bonuses | 231 | (14) | |
| Increase (decrease) in retirement benefit liability | (221) | (162) | |
| Increase (decrease) in provision for share awards | 22 | 9 | |
| Increase (decrease) in provision for business restructuring | (210) | (63) | |
| Interest and dividend income | (179) | (215) | |
| Interest expenses | 4 | 20 | |
| Share of loss (profit) of entities accounted for using equity method | (359) | (250) | |
| Loss on retirement of property, plant and equipment | 9 | 39 | |
| Loss (gain) on sale of property, plant and equipment | (71) | (5) | |
| Loss (gain) on sale of investment securities | (228) | (555) | |
| Decrease (increase) in trade receivables | (1,287) | 774 | |
| Decrease (increase) in inventories | (253) | (337) | |
| Increase (decrease) in trade payables | 93 | (145) | |
| Other, net | 1,231 | (225) | |
| Subtotal | 6,123 | 5,533 | |
| Interest and dividends received | 179 | 215 | |
| Interest paid | (4) | (20) | |
| Income taxes paid | (350) | (748) | |
| Net cash provided by (used in) operating activities | 5,948 | 4,979 | |
| Cash flows from investing activities | | | |
| Proceeds from sale of securities | 1,000 | _ | |
| Purchase of property, plant and equipment | (1,701) | (1,898) | |
| Proceeds from sale of property, plant and equipment | 151 | 21 | |
| Purchase of investment securities | (30) | (25) | |
| Proceeds from sale of investment securities | 401 | 687 | |
| Other, net | (178) | (45) | |
| Net cash provided by (used in) investing activities | (356) | (1,260) | |
| Cash flows from financing activities | | | |
| Net increase (decrease) in short-term borrowings | (380) | (43) | |
| Purchase of treasury shares | (0) | (1,540) | |
| Proceeds from sale of treasury shares | 16 | 28 | |
| Dividends paid | (612) | (1,479) | |
| Dividends paid to non-controlling interests | (18) | (53) | |
| Repayments of lease liabilities | (83) | (55) | |
| Net cash provided by (used in) financing activities | (1,077) | (3,145) | |
| Effect of exchange rate change on cash and cash equivalents | 385 | 266 | |
| Net increase (decrease) in cash and cash equivalents | 4,898 | 840 | |
| Cash and cash equivalents at beginning of period | 10,649 | 15,548 | |
| Cash and cash equivalents at end of period | 15,548 | 16,389 | |

② Financial Data

1) Forecast (2023/4-2024/3)

| Net sales (Millions of yen) | Operating profit (Millions of yen) | Ordinary profit (Millions of yen) | Profit attributable to owners of parent (Millions of yen) | Earnings per share (EPS) (Yen) |
|--------------------------------|---------------------------------------|--------------------------------------|---|--------------------------------------|
| 43,000 | 2,400 | 2,900 | 2,300 | 42.95 |

2) Consolidated Financial Indicator

| | | | FISCAL YEAR | | FORECAST |
|--|-----------------|---------------|---------------|---------------|----------|
| | 2020/4-2021/3 | 2021/4-2022/3 | 2022/4-2023/3 | 2023/4-2024/3 | |
| Operating profit ratio | (%) | (2.4) | 7.6 | 6.4 | 5.6 |
| Ordinary profit ratio | (%) | (1.1) | 9.8 | 8.3 | 6.7 |
| Return on assets [ROA] | (%) | (0.5) | 4.7 | 3.8 | _ |
| Return on equity [ROE] | (%) | (0.6) | 5.7 | 4.6 | _ |
| Capital expenditures | Millions of yen | 6,527 | 1,605 | 2,276 | 6,900 |
| Depreciation [Property, plant and equipment] | Millions of yen | 2,773 | 2,871 | 2,803 | 3,200 |
| Research and development expenses | Millions of yen | 1,630 | 1,811 | 1,985 | 1,780 |
| Number of employees | | 2,050 | 2,057 | 2,037 | _ |

3) Consolidated Net Sales Breakdown

Consolidated Net Sales Breakdown by Industry

| Millions of ye | | | | | | | | s of yen,% |
|-------------------------------|-----------|--|--------|-------|---------------|-------|----------|------------|
| | | FISCAL YEAR | | | | | FORECAST | |
| | 2020/4-20 | 2020/4-2021/3 2021/4-2022/3 2022/4-202 | | 23/3 | 2023/4-2024/3 | | | |
| | Amount | Ratio | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Electronics and Semiconductor | 11,070 | 36.7 | 13,752 | 37.0 | 14,757 | 37.5 | 16,320 | 38.0 |
| Transportation | 6,800 | 22.6 | 8,115 | 21.8 | 8,282 | 21.1 | 9,360 | 21.8 |
| Machinery | 7,460 | 24.7 | 9,832 | 26.5 | 10,640 | 27.0 | 11,240 | 26.1 |
| Stone and Construction | 3,635 | 12.1 | 4,124 | 11.1 | 4,239 | 10.8 | 4,580 | 10.6 |
| Other | 1,176 | 3.9 | 1,335 | 3.6 | 1,401 | 3.6 | 1,500 | 3.5 |
| Net sales | 30,143 | 100.0 | 37,161 | 100.0 | 39,320 | 100.0 | 43,000 | 100.0 |

Consolidated Net Sales Breakdown by Geographical Region

| | Millions of yen,% | | | | | | | |
|------------------|-------------------|-------|-----------|----------------------|--------|--------------|--------|-------|
| | FISCAL YEAR | | | | | FORECAST | | |
| | 2020/4-2021/3 | | 2021/4-20 | 1/4-2022/3 2022/4-20 | | 023/3 2023/4 | | 24/3 |
| | Amount | Ratio | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Japan | 16,566 | 55.0 | 19,150 | 51.5 | 19,179 | 48.8 | 21,000 | 48.8 |
| Asia and Oceania | | | | | | | | |
| Taiwan | 2,610 | 8.7 | 3,388 | 9.1 | 3,454 | 8.8 | 3,000 | 7.0 |
| China | 2,933 | 9.7 | 3,647 | 9.8 | 4,320 | 11.0 | 4,400 | 10.2 |
| Other | 3,989 | 13.2 | 4,964 | 13.4 | 5,676 | 14.4 | 6,700 | 15.6 |
| Europe | 2,409 | 8.0 | 3,399 | 9.1 | 3,605 | 9.2 | 4,300 | 10.0 |
| North America | _ | _ | 1,841 | 5.0 | 2,244 | 5.7 | 2,600 | 6.1 |
| Other | 1,634 | 5.4 | 768 | 2.1 | 838 | 2.1 | 1,000 | 2.3 |
| Net sales | 30,143 | 100.0 | 37,161 | 100.0 | 39,320 | 100.0 | 43,000 | 100.0 |

(Change in Presentation)

^{· &}quot;Sales in North America" which was included in "Other" in the fiscal year ended March 31, 2021, has been separately presented from the fiscal year ended March 31, 2022 since the significance was increased.