## Asahi Diamond Industrial Co., Ltd.

## Summary of the Consolidated Financial Results for the Second Quarter Ended September 30,2018

(1) Financial statements

1) Consolidated Balance Sheets

Millions of yen

|  | FISCAL YEAR | SECOND QUARTER |
| :---: | :---: | :---: |
|  | 2018/3 | 2018/9 |
| Cash and deposits | 18,202 | 18,891 |
| Notes and accounts receivable-trade | 12,782 | 11,819 |
| Securities | 266 | 217 |
| Merchandise and finished goods | 2, 413 | 2, 485 |
| Work in process | 1,820 | 1,801 |
| Raw materials and supplies | 2, 458 | 2,169 |
| Other | 449 | 495 |
| Allowance for doubtful accounts | $\triangle 364$ | $\triangle 92$ |
| Current assets | 38,029 | 37, 787 |
| Buildings and structures, net | 8,122 | 7,968 |
| Machinery, equipment and vehicles, net | 5,434 | 5,401 |
| Land | 5,061 | 5, 029 |
| Other, net | 1,300 | 1,286 |
| Property, plant and equipment | 19,919 | 19,686 |
| Intangible assets | 107 | 97 |
| Investment securities | 14,236 | 13,897 |
| Other | 3, 075 | 3, 089 |
| Allowance for doubtful accounts | $\triangle 690$ | $\triangle 639$ |
| Investments and other assets | 16,621 | 16,347 |
| Non-current assets | 36,648 | 36,132 |
| Assets | 74,678 | 73, 920 |

## ※Note

- This report contains estimates and forecasts pertaining to the future plans and business results.

Such statements are based on information available at the time of the report's production and include potential risks and uncertainties. Actual results may differ from estimates and forecasts contained herein.

- Numbers with " $\Delta$ " indicate negative numbers.

Millions of yen

|  | FISCAL YEAR | SECOND QUARTER |
| :---: | :---: | :---: |
|  | 2018/3 | 2018/9 |
| Notes and accounts payable - trade <br> Short-term loans payable <br> Income taxes payable <br> Provision for bonuses <br> Provision for business structure improvement <br> Other | $\begin{array}{r} 1,865 \\ 490 \\ 1,087 \\ 811 \\ 14 \\ 2,151 \end{array}$ | $\begin{array}{r} 1,765 \\ 440 \\ 438 \\ 775 \\ 13 \\ 2,430 \end{array}$ |
| Current liabilities | 6, 421 | 5,854 |
| Net defined benefit liability <br> Provision for business structure improvement <br> Provision for stock benefits <br> Other | 7, 801 <br> 24 $\qquad$ <br> 723 | 7, 767 <br> 23 <br> 9 <br> 711 |
| Non-current liabilities | 8,548 | 8,511 |
| Liabilities | 14,969 | 14,366 |
| Capital stock <br> Capital surplus <br> Retained earnings <br> Treasury shares | $\begin{array}{r} 4,102 \\ 7,129 \\ 42,671 \\ \triangle 4 \end{array}$ | $4,102$ <br> 7, 129 <br> 43, 621 <br> $\triangle 155$ |
| Shareholders' equity | 53, 898 | 54, 697 |
| Valuation difference on available-for-sale securities <br> Revaluation reserve for land <br> Foreign currency translation adjustment <br> Remeasurements of defined benefit plans | 3, 786 <br> 162 <br> 589 <br> 16 | $\begin{array}{r} 3,774 \\ 160 \\ \triangle 301 \\ \triangle 7 \end{array}$ |
| Total accumulated other comprehensive income | 4,522 | 3, 625 |
| Non-controlling interests | 1,287 | 1,231 |
| Net assets | 59,708 | 59,553 |
| Liabilities and net assets | 74, 678 | 73, 920 |

2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Consolidated Statements of Income

|  | Millions of yen |  |
| :---: | :---: | :---: |
|  | SECOND QUARTER |  |
|  | 2017/4-9 | 2018/4-9 |
| Net sales | 21,926 | 20,875 |
| Cost of sales | 15, 828 | 15,411 |
| Gross profit | 6, 097 | 5,463 |
| Selling expenses <br> General and administrative expenses | $\begin{aligned} & 2,593 \\ & 1,700 \end{aligned}$ | $\begin{aligned} & 2,328 \\ & 1,741 \end{aligned}$ |
| Selling, general and administrative expenses | 4, 294 | 4, 070 |
| Operating profit | 1,802 | 1,392 |
| Interest income <br> Dividend income <br> Foreign exchange gains <br> Share of profit of entities accounted for using equity method <br> Miscellaneous income | 24 91 68 31 28 | 31 98 92 22 46 |
| Non-operating income | 244 | 291 |
| Interest expenses <br> Miscellaneous loss |  | 4 2 |
| Non-operating expenses | 4 | 6 |
| Ordinary profit | 2, 043 | 1,678 |
| Gain on sales of investment securities <br> Gain on liquidation of subsidiaries | 26 | 19 |
| Extraordinary income | 26 | 19 |
| Profit before income taxes | 2, 069 | 1,697 |
| Income taxes - current <br> Income taxes - deferred | $\begin{aligned} & 446 \\ & 105 \end{aligned}$ | $\begin{array}{r}382 \\ 3 \\ \hline\end{array}$ |
| Income taxes | 551 | 385 |
| Profit | 1,518 | 1,312 |
| Profit attributable to non-controlling interests | 28 | 71 |
| Profit attributable to owners of parent | 1,489 | 1,240 |

Consolidated Statements of Comprehensive Income

| Millions of yen |  |  |
| :---: | :---: | :---: |
|  | SECOND QUARTER |  |
|  | 2017/4-9 | 2018/4-9 |
| Profit | 1,518 | 1,312 |
| Other comprehensive income <br> Valuation difference on available-for-sale securities <br> Revaluation reserve for land <br> Foreign currency translation adjustment <br> Remeasurements of defined benefit plans <br> Share of other comprehensive income of entities accounted for using equity method | $\begin{array}{r} 680 \\ - \\ 48 \\ 16 \\ 58 \end{array}$ | $\begin{array}{r} \triangle 12 \\ \triangle 2 \\ \triangle \\ \triangle 616 \\ 15 \\ \triangle 339 \end{array}$ |
| Other comprehensive income | 803 | $\triangle 954$ |
| Comprehensive income | 2, 321 | 357 |
| (Comprehensive income attributable to) |  |  |
| Comprehensive income attributable to owners of parent | 2, 320 | 486 |
| Comprehensive income attributable to non-controlling interests | 0 | $\triangle 129$ |

Millions of yen

|  | SECOND QUARTER |  |
| :---: | :---: | :---: |
|  | 2017/4-9 | 2018/4-9 |
| Cash flows from operating activities |  |  |
| Profit before income taxes | 2, 069 | 1,697 |
| Depreciation | 1,529 | 1,184 |
| Increase (decrease) in allowance for doubtful accounts | $\triangle 33$ | $\triangle 283$ |
| Increase (decrease) in provision for bonuses | 117 | $\triangle 33$ |
| Increase (decrease) in net defined benefit liability | 12 | 20 |
| Increase (decrease) in provision for stock benefits | - | 9 |
| Increase (decrease) in provision for business structure improvement | $\triangle 1$ | $\triangle 0$ |
| Interest and dividend income | $\triangle 116$ | $\triangle 130$ |
| Interest expenses | 3 | 4 |
| Share of (profit) loss of entities accounted for using equity method | $\triangle 31$ | $\triangle 22$ |
| Loss (gain) on sales of investment securities | $\triangle 26$ | - |
| Loss (gain) on liquidation of subsidiaries | - | $\triangle 19$ |
| Decrease (increase) in notes and accounts receivable - trade | $\triangle 1,023$ | 797 |
| Decrease (increase) in inventories | 275 | 135 |
| Increase (decrease) in notes and accounts payable - trade | 139 | $\triangle 22$ |
| Other, net | 709 | 101 |
| Subtotal | 3,262 | 3,437 |
| Interest and dividend income received | 116 | 130 |
| Interest expenses paid | $\triangle 3$ | $\triangle 4$ |
| Income taxes paid | $\triangle 120$ | $\triangle 1,020$ |
| Net cash provided by (used in) operating activities | 3,255 | 2,543 |
| Cash flows from investing activities |  |  |
| Purchase of property, plant and equipment | $\triangle 944$ | $\triangle 1,010$ |
| Proceeds from sales of property, plant and equipment | 4 | 12 |
| Purchase of investment securities | $\triangle 13$ | $\triangle 16$ |
| Proceeds from sales of investment securities | 48 | 0 |
| Other, net | 0 | $\triangle 91$ |
| Net cash provided by (used in) investing activities | $\triangle 904$ | $\triangle 1,105$ |


|  | Millions of yen |  |
| :---: | :---: | :---: |
|  | SECOND QUARTER |  |
|  | 2017/4-9 | 2018/4-9 |
| Cash flows from financing activities |  |  |
| Net increase (decrease) in short-term loans payable | 30 | $\triangle 33$ |
| Purchase of treasury shares | $\triangle 0$ | $\triangle 150$ |
| Cash dividends paid | $\triangle 335$ | $\triangle 281$ |
| Other, net | $\triangle 118$ | $\triangle 115$ |
| Net cash provided by (used in) financing activities | $\triangle 424$ | $\triangle 580$ |
| Effect of exchange rate change on cash and cash equivalents | $\triangle 20$ | $\triangle 218$ |
| Net increase (decrease) in cash and cash equivalents | 1,905 | 639 |
| Cash and cash equivalents at beginning of period | 15,276 | 18, 468 |
| Cash and cash equivalents at end of period | 17,182 | 19,108 |

(2) Financial data

1) Forecast (2018/4-2019/3)

| Net sales <br> (Millions of yen) | Operating profit <br> (Millions of yen) | Ordinary profit <br> (Millions of yen) | Profit attributable to <br> owners of parent <br> (Millions of yen) | Earnings per share <br> (EPS] <br> (Yen) |
| ---: | ---: | ---: | ---: | ---: |
| 41,000 | 2,150 | 2,600 | 1,750 | 31.49 |

2) Consolidated financial indicator


## 3) Consolidated Net Sales Breakdown

Consolidated Net Sales Breakdown by Industry


Consolidated Net Sales Breakdown by Geographical Region

|  |  |  |  |  |  |  |  | ns of yen |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ECOND | RTER |  | FISCAL YEA |  | FORECA |  |
|  | 2017/4 |  | 2018/4 |  | 2017/4-20 |  | 2018/4-20 |  |
|  | Amount | Ratio | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Japan | 10, 013 | 45.7 | 10,552 | 50.5 | 20,480 | 45.0 | 21,000 | 51.2 |
| Taiwan | 2,286 | 10. 4 | 1,883 | 9. 0 | 4,487 | 9.9 | 3,700 | 9. 0 |
| China | 3,264 | 14.9 | 2, 069 | 9.9 | 7,668 | 16.9 | 3,700 | 9. 0 |
| Other Asia and Oceania | 2,960 | 13.5 | 2,829 | 13.6 | 6, 042 | 13.3 | 5,800 | 14. 2 |
| Europe | 2, 018 | 9. 2 | 2,185 | 10.5 | 4, 079 | 9. 0 | 3, 900 | 9. 5 |
| Other | 1,382 | 6.3 | 1,355 | 6. 5 | 2,700 | 5.9 | 2,900 | 7.1 |
| Net sales | 21,926 | 100.0 | 20,875 | 100.0 | 45, 458 | 100.0 | 41, 000 | 100.0 |

