

## Summary of the Consolidated Financial Results for the Fiscal Year Ended March 31, 2018[under Japanese GAAP]

## ① Financial statements

## 1) Consolidated Balance Sheets

Millions of yen

	FISCAL YEAR	
	2017/3	2018/3
Cash and deposits	14,916	18,202
Notes and accounts receivable—trade	10,846	12,782
Securities	360	266
Merchandise and finished goods	2,313	2,413
Work in process	1,480	1,820
Raw materials and supplies	2,440	2,458
Deferred tax assets	489	555
Other	521	449
Allowance for doubtful accounts	△ 208	△ 364
<b>Current assets</b>	<b>33,160</b>	<b>38,585</b>
Buildings and structures	22,176	21,633
Accumulated depreciation	△ 12,710	△ 13,511
Buildings and structures, net	9,465	8,122
Machinery, equipment and vehicles	32,590	32,432
Accumulated depreciation	△ 25,520	△ 26,997
Machinery, equipment and vehicles, net	7,070	5,434
Land	5,045	5,061
Construction in progress	262	311
Other	6,482	6,512
Accumulated depreciation	△ 5,193	△ 5,523
Other, net	1,289	988
<b>Property, plant and equipment</b>	<b>23,133</b>	<b>19,919</b>
<b>Intangible assets</b>	<b>123</b>	<b>107</b>
Investment securities	12,569	14,236
Long-term loans receivable	0	0
Deferred tax assets	1,113	1,191
Other	1,639	1,327
Allowance for doubtful accounts	△ 1,057	△ 690
<b>Investments and other assets</b>	<b>14,265</b>	<b>16,065</b>
<b>Non-current assets</b>	<b>37,521</b>	<b>36,092</b>
<b>Assets</b>	<b>70,682</b>	<b>74,678</b>

## ※Note

- This report contains estimates and forecasts pertaining to the future plans and business results. Such statements are based on information available at the time of the report's production and include potential risks and uncertainties. Actual results may differ from estimates and forecasts contained herein.
- Numbers with "△" indicate negative numbers.

Millions of yen

	FISCAL YEAR	FISCAL YEAR
	2017/3	2018/3
Notes and accounts payable – trade	1,632	1,865
Short-term loans payable	461	490
Income taxes payable	208	1,087
Provision for bonuses	659	811
Provision for business structure improvement	15	14
Other	1,986	2,151
<b>Current liabilities</b>	<b>4,964</b>	<b>6,421</b>
Long-term loans payable	29	16
Net defined benefit liability	7,672	7,801
Deferred tax liabilities for land revaluation	351	351
Asset retirement obligations	142	146
Provision for business structure improvement	24	24
Other	209	209
<b>Non-current liabilities</b>	<b>8,429</b>	<b>8,548</b>
<b>Liabilities</b>	<b>13,394</b>	<b>14,969</b>
Capital stock	4,102	4,102
Capital surplus	7,129	7,129
Retained earnings	41,836	42,671
Treasury shares	△ 2	△ 4
<b>Shareholders' equity</b>	<b>53,065</b>	<b>53,898</b>
Valuation difference on available-for-sale securities	2,958	3,786
Revaluation reserve for land	162	162
Foreign currency translation adjustment	△ 53	589
Remeasurements of defined benefit plans	△ 23	△ 16
<b>Total accumulated other comprehensive income</b>	<b>3,044</b>	<b>4,522</b>
Non-controlling interests	1,178	1,287
<b>Net assets</b>	<b>57,288</b>	<b>59,708</b>
<b>Liabilities and net assets</b>	<b>70,682</b>	<b>74,678</b>

2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Consolidated Statements of Income

Millions of yen

	FISCAL YEAR	
	2016/4-2017/3	2017/4-2018/3
Net sales	42,024	45,458
Cost of sales	31,129	32,035
Gross profit	10,895	13,423
Selling expenses	5,103	5,329
General and administrative expenses	3,146	3,453
Selling, general and administrative expenses	8,250	8,782
Operating profit	2,645	4,640
Interest income	56	52
Dividend income	136	149
Foreign exchange gains	—	61
Share of profit of entities accounted for using equity method	187	123
Miscellaneous income	73	62
Non-operating income	453	449
Interest expenses	8	6
Foreign exchange losses	128	—
Miscellaneous loss	16	8
Non-operating expenses	153	15
Ordinary profit	2,945	5,074
Gain on sales of investment securities	334	26
Reversal of provision for business structure improvement	84	—
Extraordinary income	419	26
Impairment loss	93	2,451
Loss on retirement of non-current assets	28	—
Loss on valuation of investment securities	0	—
Loss on sales of investment securities	1	—
Extraordinary losses	123	2,451
Profit before income taxes	3,241	2,649
Income taxes – current	794	1,451
Income taxes – deferred	△ 95	△ 506
Income taxes	699	945
Profit	2,541	1,704
Profit attributable to non-controlling interests	54	89
Profit attributable to owners of parent	2,487	1,614

Consolidated Statements of Comprehensive Income

Millions of yen

	FISCAL YEAR	
	2016/4-2017/3	2017/4-2018/3
Profit	2,541	1,704
Other comprehensive income		
Valuation difference on available-for-sale securities	611	827
Foreign currency translation adjustment	△ 272	338
Remeasurements of defined benefit plans	53	3
Share of other comprehensive income of entities accounted for using equity method	△ 284	371
Other comprehensive income	107	1,541
Comprehensive income	2,649	3,246
(Comprehensive income attributable to)		
Comprehensive income attributable to owners of parent	2,730	3,271
Comprehensive income attributable to non-controlling interests	△ 80	△ 25

## 3) Consolidated Statements of Cash Flows

Millions of yen

	FISCAL YEAR	
	2016/4-2017/3	2017/4-2018/3
<b>Cash flows from operating activities</b>		
Profit before income taxes	3,241	2,649
Depreciation	3,353	3,165
Impairment loss	93	2,451
Increase (decrease) in allowance for doubtful accounts	△ 72	△ 244
Increase (decrease) in provision for bonuses	△ 61	148
Increase (decrease) in net defined benefit liability	127	98
Increase (decrease) in provision for business structure improvement	△ 138	△ 2
Interest and dividend income	△ 192	△ 202
Interest expenses	8	6
Share of (profit) loss of entities accounted for using equity method	△ 187	△ 123
Loss on retirement of property, plant and equipment	37	8
Loss (gain) on sales of property, plant and equipment	3	26
Loss (gain) on sales of investment securities	△ 333	△ 26
Loss (gain) on valuation of investment securities	0	—
Decrease (increase) in notes and accounts receivable – trade	569	△ 1,817
Decrease (increase) in inventories	212	△ 394
Increase (decrease) in notes and accounts payable – trade	206	171
Other, net	316	875
<b>Subtotal</b>	<b>7,186</b>	<b>6,791</b>
Interest and dividend income received	192	202
Interest expenses paid	△ 8	△ 6
Income taxes paid	△ 1,165	△ 547
<b>Net cash provided by (used in) operating activities</b>	<b>6,205</b>	<b>6,439</b>
<b>Cash flows from investing activities</b>		
Purchase of property, plant and equipment	△ 2,200	△ 2,313
Proceeds from sales of property, plant and equipment	9	18
Purchase of investment securities	△ 1,227	△ 26
Proceeds from sales of investment securities	547	48
Proceeds from redemption of investment securities	1,700	—
Other, net	△ 23	△ 121
<b>Net cash provided by (used in) investing activities</b>	<b>△ 1,194</b>	<b>△ 2,393</b>

Millions of yen

	FISCAL YEAR	
	2016/4–2017/3	2017/4–2018/3
Cash flows from financing activities		
Net increase (decrease) in short-term loans payable	△ 163	39
Repayments of long-term loans payable	△ 64	△ 57
Purchase of treasury shares	△ 847	△ 2
Proceeds from sales of treasury shares	0	—
Cash dividends paid	△ 1,409	△ 782
Dividends paid to non-controlling interests	△ 50	△ 44
Repayments of lease obligations	△ 96	△ 93
Net cash provided by (used in) financing activities	△ 2,631	△ 939
Effect of exchange rate change on cash and cash equivalents	△ 68	86
Net increase (decrease) in cash and cash equivalents	2,310	3,192
Cash and cash equivalents at beginning of period	12,966	15,276
Cash and cash equivalents at end of period	15,276	18,468

② Financial data

1) Forecast (2018/4–2019/3)

Net sales (Millions of yen)	Operating profit (Millions of yen)	Ordinary profit (Millions of yen)	Profit attributable to owners of parent (Millions of yen)	Earnings per share [EPS] (Yen)
43,000	2,700	3,350	2,250	40.40

2) Consolidated financial indicator

		FISCAL YEAR			FORECAST
		2015/4–2016/3	2016/4–2017/3	2017/4–2018/3	2018/4–2019/3
		Amount	Amount	Amount	Amount
Operating profit ratio	(%)	10.5	6.3	10.2	6.3
Ordinary profit ratio	(%)	11.2	7.0	11.2	7.8
Return on assets [ROA]	(%)	4.6	3.5	2.2	—
Return on equity [ROE]	(%)	5.9	4.4	2.8	—
Capital expenditures	Millions of yen	3,409	2,300	2,295	7,300
Depreciation [Property, plant and equipment]	Millions of yen	3,572	3,300	3,111	2,600
Research and development expenses	Millions of yen	1,731	1,741	1,802	1,750
Number of employees	Number	2,108	2,146	2,157	—

3) Consolidated Net Sales Breakdown

Consolidated Net Sales Breakdown by Industry

Millions of yen

	FISCAL YEAR						FORECAST	
	2015/4–2016/3		2016/4–2017/3		2017/4–2018/3		2018/4–2019/3	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Electronics and Semiconductor	20,133	44.3	18,323	43.6	19,257	42.4	15,600	36.3
Transportation	8,439	18.6	8,481	20.2	9,300	20.5	9,830	22.9
Machinery	9,368	20.6	8,805	21.0	9,884	21.7	10,450	24.3
Stone and Construction	5,541	12.2	4,818	11.4	5,353	11.8	5,300	12.3
Other	1,977	4.3	1,595	3.8	1,662	3.6	1,820	4.2
<b>Net sales</b>	<b>45,459</b>	<b>100.0</b>	<b>42,024</b>	<b>100.0</b>	<b>45,458</b>	<b>100.0</b>	<b>43,000</b>	<b>100.0</b>

Consolidated Net Sales Breakdown by Geographical Region

Millions of yen

	FISCAL YEAR						FORECAST	
	2015/4–2016/3		2016/4–2017/3		2017/4–2018/3		2018/4–2019/3	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Japan	19,567	43.1	18,919	45.0	20,480	45.0	21,000	48.8
Taiwan	4,424	9.7	4,043	9.6	4,487	9.9	4,500	10.5
China	7,293	16.0	6,605	15.7	7,668	16.9	3,800	8.8
Other Asia and Oceania	6,867	15.1	5,858	14.0	6,042	13.3	6,700	15.6
Europe	4,785	10.5	4,280	10.2	4,079	9.0	4,200	9.8
Other	2,521	5.6	2,316	5.5	2,700	5.9	2,800	6.5
<b>Net sales</b>	<b>45,459</b>	<b>100.0</b>	<b>42,024</b>	<b>100.0</b>	<b>45,458</b>	<b>100.0</b>	<b>43,000</b>	<b>100.0</b>